

# SHORT FORM ANNOUNCEMENT

Audited results for the year ended 31 March 2022

www.omnia.co.za

**Disciplined strategy execution** enhanced operating performance

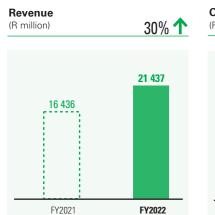
Optimised supply chain and integrated manufacturing facilities improved reliability and throughput

Disciplined cash management in a rising **commodity price cycle** underpinned strong financial position

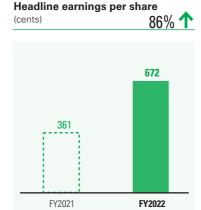
**Prudent capital management** resulted in value creation for stakeholders

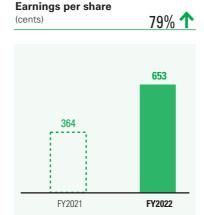
"These results reflect the ongoing disciplined execution of our strategy in an increasingly complex and uncertain trading environment. Our teams performed well and focused on customer needs whilst leveraging the strength of our integrated supply chain and manufacturing capabilities. This allowed us to capture increased sales volumes while prudent cash management further supported our strong financial position at year end. Our people remain focused on the purposeful impact we make in the markets in which we operate. We will continue to grow our business organically and inorganically in green technologies and expand in selected geographies aligned to Omnia's purpose and enhance the impact on a greener world, underpinned by a culture of safety." Seelan Gobalsamy (CEO)

#### **FINANCIAL HIGHLIGHTS** (from continuing operations)









## Ordinary dividend declared 275 cents per ordinary share (FY2021: 200 cents per ordinary share)

Operating profit increased by 40%

R1 597 million

(FY2021: R1 138 million)

**Fatalities** 

Water recycled or reused

66 megalitres

(FY2021: 51 megalitres)

Operating profit 179%

R514 million



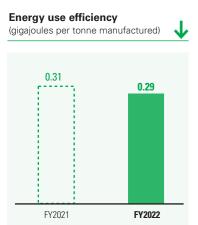


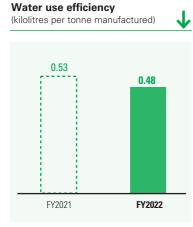
Special dividend declared

525 cents per ordinary share (FY2021: 400 cents per ordinary share)

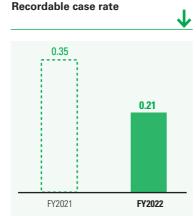


We are saddened by the tragic events of two work-related fatalities. We express our deepest condolences to the families and loved ones. Safety remains a key priority. Our intent is to move towards a green and sustainable portfolio of products, technologies and services, with progress made across key ESG metrics. Omnia was awarded Best Sustainable Diversified Chemicals Group in Africa by Capital Finance International

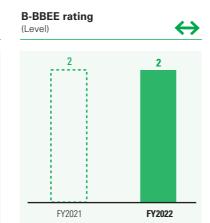




Operating profit 17%

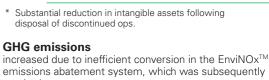


Mining



#### Cash position increased by 31% R2 404 million (FY2021: R1 833 million)









Net asset value\* increased by 3%





#### **SEGMENTAL HIGHLIGHTS** (from continuing operations)

Revenue 141%

Omnia operates in primary sectors and is well positioned to remain resilient in a volatile macro-economic environment. The key driver of this performance has been our unrelenting focus on the successful execution of our strategy. This was also aided by disciplined working capital management during a rising commodity price cycle. The Group generated a net profit after tax of R1 093 million for the year ended 31 March 2022 (FY2021: R607 million).

Revenue 129%

R6 667 million







Revenue 12% R2 971 million

Operating profit 1 41% R142 million

The Agriculture segment's net revenue increased as a result of favourable planting conditions, a good crop harvest, an increase in sales volumes and an increase in commodity prices. Operating profit increased due to an agile supply chain and efficiencies in our integrated manufacturing facilities which supported the performance during the year.

The Omnia Nutriology® value proposition, which drives high engagement and resonates with our customers, as we support them with information and technologies that are critical in data-based decision making to reduce on-farm risk and enhance optimisation of scarce natural resources.

The overall SADC region benefited from a focused market approach with a broader offering. The increase in operating costs as well as the impact of losses on a fixed-price contract in Zambia impacted margins negatively. The Zimbabwean results are subject to hyperinflationary earnings volatility.

In Australia, local demand has been stable. Brazil had a successful year and generated strong revenue and margin growth through sales into new territories. Despite reduced availability of transport and shipping, we met customer needs globally.

We realised growth through our technological, biological and agricultural solutions, including expanding our humates and biostimulant footprint, as well as developing new distribution channels and international strategic partnerships.

The Mining segment's net revenue increased due to an increase in sales volumes in South Africa, Zambia and the rest of Africa and an increase in the ammonia price. Operating profit for the year increased following a renewed focus on operational efficiencies, market expansion in the surface and underground sector (specifically in gold, copper and platinum), and the realisation of large customer contracts.

In the rest of SADC, sustainable localised business partnership models were implemented. The overall performance was offset by competition and lower mining production as a result of inclement weather

Although we have secured a three-year contract extension with our largest customer in West Africa, the socio-political challenges remain volatile. We have successfully trialled our technology and explosives systems in the underground market in Canada. In addition, transitioning for a major surface contract has commenced with operations starting in the new financial year.

We continue to grow the business based on technologies that support our customers' sustainability and ESG targets, including through our world-class, accurate and safe AXXIS™ electronic detonator system.

Strong growth in the battery metals and PGM markets' reinforced the demand for specialist metallurgical chemicals and services provided by Protea Mining Chemicals and underpinned the business' improved performance for the year. Increased sales of high-performance products and solutions in export markets, despite a challenging supply chain environment, highlighted the business' strong supply chain capability.



The Chemical segment's net revenue and operating profit increased for the year. The repositioning of the Chemicals business focused on key strategic sectors and on providing an outstanding level of service to our customers. An improved specialty-functional chemical product mix across the business generated higher

The Personal Care and Manufacturing sectors were the hardest hit by the impact of COVID-19, while in contrast, demand was robust in the Hygiene and Health Care, Food and Pharma, Agri Science and the Building and Construction sectors. The Watercare sector also improved strongly by virtue of resilient demand from the municipal water sector and expansion into export markets.

Cost containment improved operational efficiencies in the second half of the financial year, which contributed to a stronger performance. Protea Chemicals continues to work with partners to develop the hydrogen fuel cell market in the region and to produce HydroPlus® for this purpose.

#### **Disposal of Umongo Petroleum**

The disposal of Umongo Petroleum has been treated as a discontinued operation in terms of IFRS 5 requiring certain changes to be made to the comparative statement of comprehensive income. The profit for the year from discontinued operations was R260 million, and Umongo Petroleum realised a profit after tax in FY2022 of R1 million (FY2021: R51 million).

### Restatements for the years ended 31 March 2021 and 31 March 2020

On adoption of IFRS 16, certain leases were recognised that did not meet the recognision criteria of IFRS 16. In addition, another lease term. Provisions have, in the past, been included in trade and other payables in the consolidated statement of financial position and not set out on a separate line. The comparative disclosures as at 31 March 2021 and 31 March 2021 and 31 March 2021 and diluted), total headline earnings per share (basic and diluted), total headline earnings per share (basic and diluted), net asset value of the Group or net asset value per share.

SHORT FORM ANNOUNCEMENT - This announcement is a summarised version of the full announcement in respect of the audited financial results for the year ended 31 March 2022 of Omnia Holdings Limited and its subsidiaries and, as such, it does not contain full or complete details pertaining to the Group's financial statements. The results have been audited by the company's external auditor, Deloitte & Touche who expressed an unmodified opinion on the summarised and consolidated financial statements. Shareholders are advised that, in order to obtain a full understanding of the nature of the auditor's engagement and more specifically the nature of the information that has been audited, they should obtain a copy of the auditor's report (available through the following link: https://www.omnia.co.za/downloads/send/90-2022/340-yearend-march2022-short-form The auditor's report sets out a key audit matter, being accounting for uncertain tax positions, and the basis for the unmodified opinion together with the accompanying audited Group consolidated annual financial statements (https://www.omnia.co.za/downloads/send/90-2022/341-omnia-holdings-afs-31march2022). Both documents are available for inspection at the company's registered office, 2nd Floor, Omnia House, Epsom Downs Office Park, 13 Sloane Street, Epsom Downs, Bryanston, and the offices of Omnia's sponsor, Java Capital Trustees and Sponsors Proprietary Limited, 6th Floor, 1 Park Lane, Wierda Valley, Sandton, 2196, from 09:00 to 16:00 weekdays at no charge. Any investment decisions should be made based on the full announcement. This announcement is itself not audited, but is extracted from audited results. The full announcement is available through the following link: https://senspdf.jse.co.za/documents/2022/JSE/ISSE/OMN/FY22.pdf and can also be found on the Group's website www.omnia.co.za or requested from Investor Relations at omnialR@omnia.co.za. This condensed announcement is the responsibility of the board of directors of Omnia (the board) and has been approved.

Omnia Holdings Limited (Incorporated in the Republic of South Africa) Registration number 1967/003680/06 JSE code: OMN LEI NUMBER: 529900T6L5CEOP1PNP91 ISIN: ZAE000005153 (Omnia or the Group) Executive directors: T Gobalsamy (chief executive officer), S Serfontein (finance director) Non-executive directors: R Havenstein (chair), Prof N Binedell, R Bowen (British), G Cavaleros, T Eboka, S Mncwango, T Mokgosi-Mwantembe, W Plaizier (Dutch), Z Swanepoel, R van Dijk (appointed 1 May 2022)

Company secretary: M Nana JSE sponsor: Java Capital